

Local Market Update – April 2023

A Research Tool Provided by Northwest Multiple Listing Service®



Okanogan County

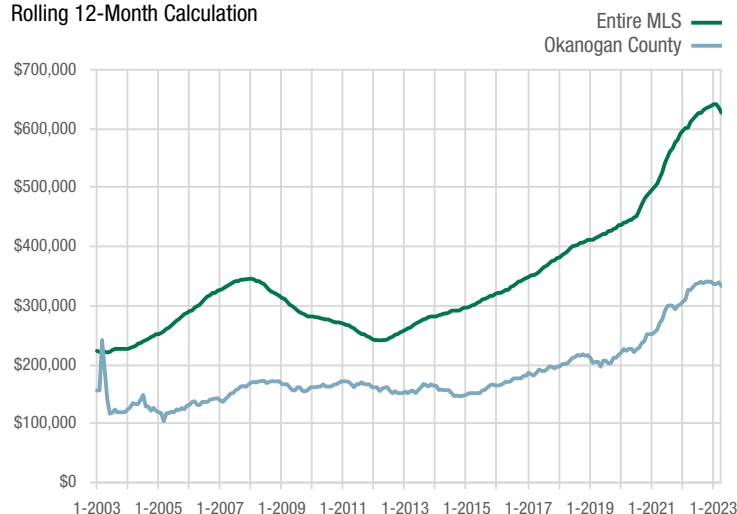
| Residential | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change |
| New Listings | 75 | 56 | - 25.3% | 169 | 132 | - 21.9% |
| Pending Sales | 47 | 23 | - 51.1% | 137 | 93 | - 32.1% |
| Closed Sales | 37 | 19 | - 48.6% | 135 | 70 | - 48.1% |
| Days on Market Until Sale | 46 | 93 | + 102.2% | 59 | 88 | + 49.2% |
| Median Sales Price* | \$371,500 | \$225,000 | - 39.4% | \$335,000 | \$255,500 | - 23.7% |
| Average Sales Price* | \$390,084 | \$308,463 | - 20.9% | \$386,419 | \$314,513 | - 18.6% |
| Percent of List Price Received* | 101.4% | 96.7% | - 4.6% | 99.4% | 96.1% | - 3.3% |
| Inventory of Homes for Sale | 107 | 125 | + 16.8% | — | — | — |
| Months Supply of Inventory | 2.6 | 3.7 | + 42.3% | — | — | — |

| Condo | April | | | Year to Date | | |
|---------------------------------|-------|------|----------|--------------|-------------|----------|
| Key Metrics | 2022 | 2023 | % Change | Thru 4-2022 | Thru 4-2023 | % Change |
| New Listings | 0 | 1 | — | 1 | 2 | + 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 2 | 0 | - 100.0% |
| Days on Market Until Sale | — | — | — | 25 | — | — |
| Median Sales Price* | — | — | — | \$580,500 | — | — |
| Average Sales Price* | — | — | — | \$580,500 | — | — |
| Percent of List Price Received* | — | — | — | 121.7% | — | — |
| Inventory of Homes for Sale | 0 | 4 | — | — | — | — |
| Months Supply of Inventory | — | 4.0 | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

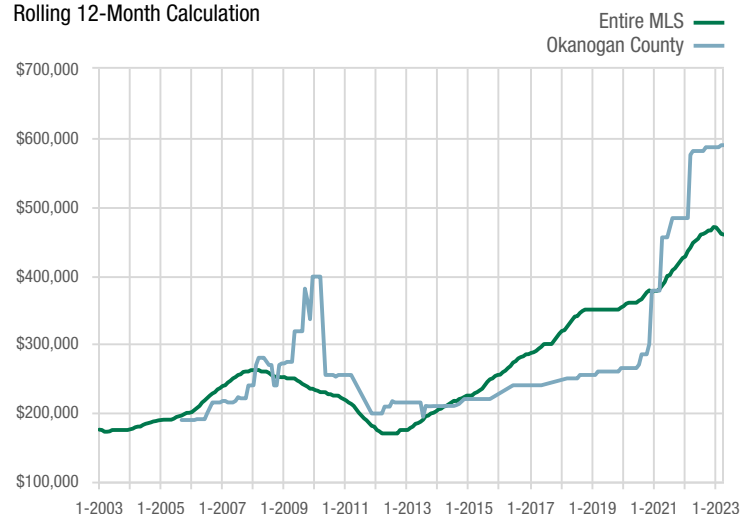
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.