

# Local Market Update – November 2021

A Research Tool Provided by Northwest Multiple Listing Service®



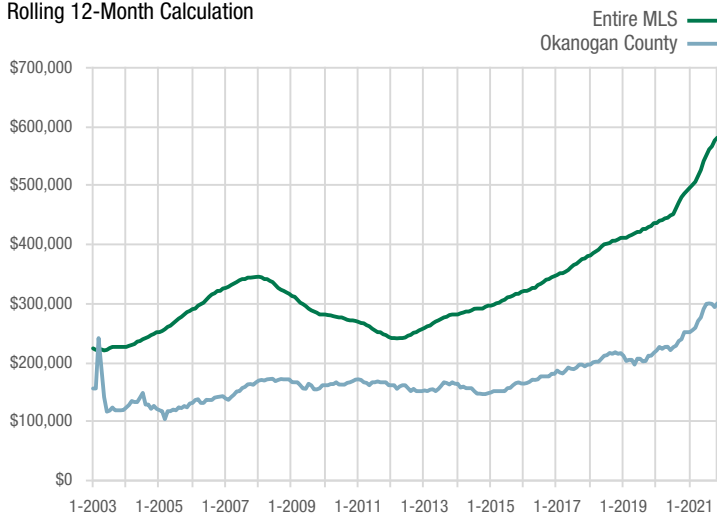
## Okanogan County

Residential Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	20	<b>33</b>	+ 65.0%	555	<b>583</b>	+ 5.0%
Pending Sales	20	<b>41</b>	+ 105.0%	511	<b>470</b>	- 8.0%
Closed Sales	49	<b>56</b>	+ 14.3%	484	<b>442</b>	- 8.7%
Days on Market Until Sale	55	<b>31</b>	- 43.6%	80	<b>52</b>	- 35.0%
Median Sales Price*	\$256,500	<b>\$346,000</b>	+ 34.9%	\$245,575	<b>\$300,000</b>	+ 22.2%
Average Sales Price*	\$321,689	<b>\$417,341</b>	+ 29.7%	\$301,721	<b>\$387,448</b>	+ 28.4%
Percent of List Price Received*	97.9%	<b>100.3%</b>	+ 2.5%	97.4%	<b>100.1%</b>	+ 2.8%
Inventory of Homes for Sale	121	<b>112</b>	- 7.4%	—	—	—
Months Supply of Inventory	2.7	<b>2.7</b>	0.0%	—	—	—

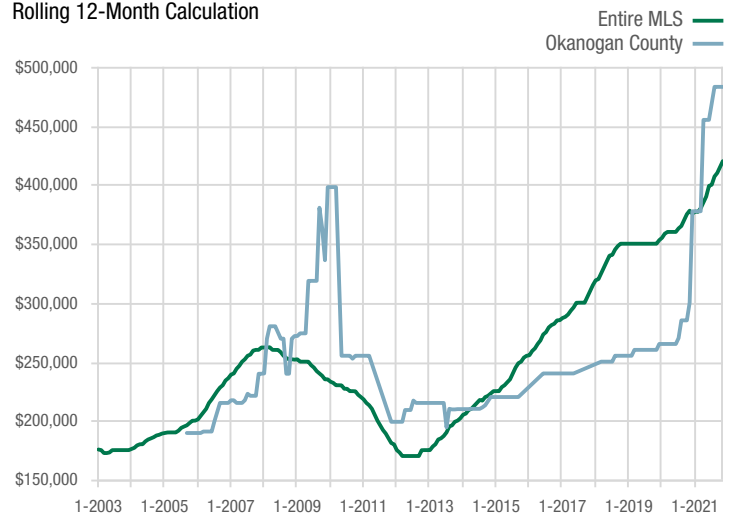
Condo Key Metrics	November			Year to Date		
	2020	2021	% Change	Thru 11-2020	Thru 11-2021	% Change
New Listings	0	<b>0</b>	0.0%	3	<b>0</b>	- 100.0%
Pending Sales	0	<b>0</b>	0.0%	2	<b>1</b>	- 50.0%
Closed Sales	0	<b>0</b>	0.0%	2	<b>1</b>	- 50.0%
Days on Market Until Sale	—	—	—	140	<b>211</b>	+ 50.7%
Median Sales Price*	—	—	—	\$377,500	<b>\$483,000</b>	+ 27.9%
Average Sales Price*	—	—	—	\$377,500	<b>\$483,000</b>	+ 27.9%
Percent of List Price Received*	—	—	—	95.1%	<b>98.8%</b>	+ 3.9%
Inventory of Homes for Sale	1	<b>0</b>	- 100.0%	—	—	—
Months Supply of Inventory	0.5	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### Median Sales Price Rolling 12-Month Calculation



### Median Sales Price - Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.