

Local Market Update – May 2021

A Research Tool Provided by Northwest Multiple Listing Service®



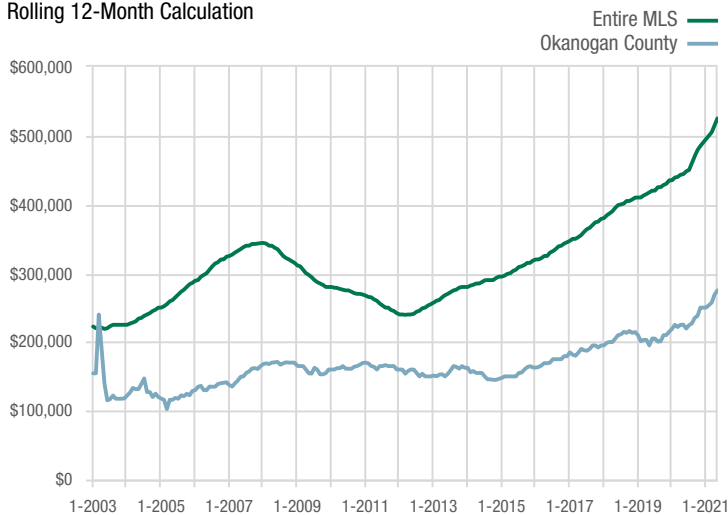
Okanogan County

Residential Key Metrics	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	56	75	+ 33.9%	221	234	+ 5.9%
Pending Sales	55	68	+ 23.6%	187	221	+ 18.2%
Closed Sales	29	39	+ 34.5%	155	156	+ 0.6%
Days on Market Until Sale	74	56	- 24.3%	89	88	- 1.1%
Median Sales Price*	\$214,000	\$277,000	+ 29.4%	\$210,000	\$272,000	+ 29.5%
Average Sales Price*	\$212,593	\$347,751	+ 63.6%	\$241,428	\$357,963	+ 48.3%
Percent of List Price Received*	97.0%	99.9%	+ 3.0%	96.3%	98.7%	+ 2.5%
Inventory of Homes for Sale	174	81	- 53.4%	—	—	—
Months Supply of Inventory	4.5	1.7	- 62.2%	—	—	—

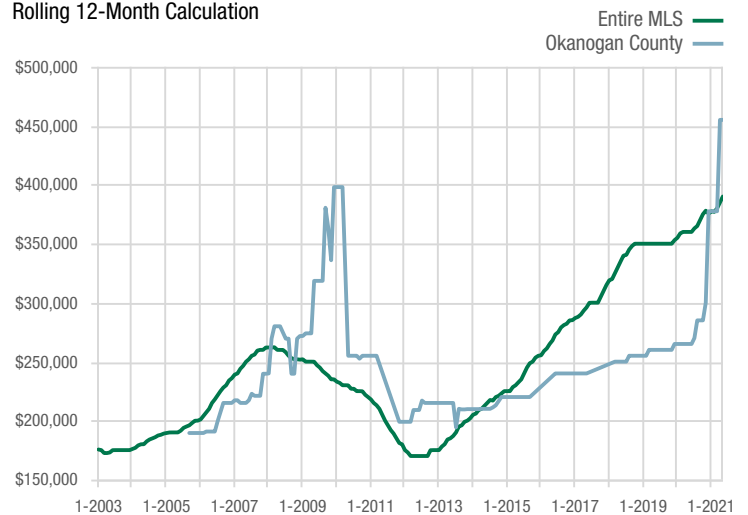
Condo Key Metrics	May			Year to Date		
	2020	2021	% Change	Thru 5-2020	Thru 5-2021	% Change
New Listings	0	0	0.0%	2	0	- 100.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	211	—
Median Sales Price*	—	—	—	—	\$483,000	—
Average Sales Price*	—	—	—	—	\$483,000	—
Percent of List Price Received*	—	—	—	—	98.8%	—
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.3	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price Rolling 12-Month Calculation



Median Sales Price - Condo Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.